NEW GORBALS HOUSING ASSOCIATION LTD REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 MARCH 2018

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Registration Particulars:

Financial Conduct Authority

Co-operative and Community Benefit Societies Act 2014
Registered Number 2309S

Scottish Housing Regulator

Housing (Scotland) Act 2010
Registered Number HAL211

Charity Number

SC041164

Committee of Management

| (Chairperson) | L. Malone |
|---------------|--------------------------------|
| (Secretary) | J. Miller |
| (Vice Chair) | K. Adams MacKenzie |
| (Member) | S. Cameron |
| (Member) | E. Peden |
| (Member) | T. Smart |
| (Member) | A. Reilly |
| (Member) | E. Bradley |
| (Member) | S. Mandaniya |
| (Member) | R. Shannon |
| (Member) | D. Nixon |
| (Member) | McCreaddie |
| (Member) | C. Docherty |
| | |

Executive Officers

Fraser Stewart – Director Norman Fitzpatrick – Depute Director Mary Reilly – Head of Finance Simon Metcalfe – Head of Development Kirsty Fotheringham – Head of Housing Linda Anderson – Head of Corporate Development

Registered Office

187 Crown St Glasgow G5 9XT

Auditor

RSM UK Audit LLP Third Floor Centenary House 69 Wellington Street Glasgow G2 6HG

Bankers

Bank of Scotland 21/23 Argyle Street Glasgow G2 8BU

Solicitors

T C Young 7 West George Street Glasgow G2 1BA The Committee of Management presents their report and audited financial statements for the year ended 31 March 2018.

Principal Activities

The principal activity of the Association is the provision of social housing:

- to improve the quality of the housing and management service for the people of the Gorbals area:
- to consolidate tenant control and involvement in the Association;
- to contribute to meeting the needs of people living in the Gorbals area;
- to provide housing at affordable and sustainable rent levels; and
- to develop through conversion and new buildings other types of housing such as those for older and single people, and for those seeking low cost home ownership.

The Association has a wholly owned subsidiary, New Gorbals Property Management Ltd, the principal activities of which are management of mid-market ranked properties that are owned by the Association.

Objectives

The Association's overall vision and mission is:

- To provide the highest possible quality housing, environment and services to all of our customers
- To maximise our contribution to the overall regeneration of the Gorbals, addressing wherever possible the needs of those in the community who are disadvantaged.

Our core values are based on:

- Being representative of, and accountable to, the local community
- · Being open and accessible
- · Being fair and equitable, and treating every individual with courtesy and respect
- Being innovative and creative, and working in partnership with others, to achieve the best possible outcomes
- Delivering services which are customer-focused and which provide the best quality possible for our tenants
- Promoting and implementing an approach to our community engagement and development work founded on the strengths and potential of the Gorbals community.

Our Achievements

The Association has seen a period of change in our service provision. In November 2016 the Association took our reactive repairs services in house. During 2017 to 2018 this service expanded to include landscaping and gas services.

The Association's commitment to wider regeneration has been further strengthened by the receipt of Aspiring Communities grant, for 18 months, to provide a Community Budgeting Officer and Community Engagement Officer. Since the project's inception in January 2018 they have assisted in setting up cooking and homework clubs, new ESOL classes, working to build on the legacy of the Spirit of the Gorbals and to attract new funding to the area.

We have also secured funding for a pilot scheme by the WorkingRite youth employment initiative. This project is in partnership with Southside Housing Association. Currently, New Gorbals has offered placements for two trainees, one in our landscaping team and one in our reactive repairs team.

New Gorbals Housing Association Ltd Report of the Committee of Management For the year ended 31 March 2018

Our Community Breakfasts have expanded to two days per week. The project is delivered by the Association and NHS Improvement Teams and is targeted to combat isolation.

The Association has continued our review of Governance over the year, introducing a new Code of Conduct and Whistleblowing Policy, and reviewing committee remits.

We are investing in our IT systems to modernise and digitise where possible. The first stage of this improvement has been the installation of a new repairs system that will support mobile working. This was tested during the last few months of the financial year and went live in April 2018. During 2018 we will be expanding this capability and introducing a tenants' portal.

Investment Activity

New Build

Our new build housing and office development at Sandiefield commenced in 2018 (completion mid-2019). With this development and completion of the adjacent new Health Centre, the site of the former Sandiefield high rise flats will be transformed into a vibrant hub, further enhancing Crown Street's position.

No new build units were added to our stock this year. Our Laurieston project, currently on site at Cumberland St, will complete in autumn 2018, providing 55 socially rented units and 9 low cost home ownership units for sale on a shared equity basis.

Planning for potential new build development at Oxford St, is underway. Although we have no firm commitment to funding at present, we are hopeful that we will be able to progress during 2018 to 2019.

In March we purchased the Coliseum site in Eglinton Street and will be progressing plans during the year.

Stock Investment

The Association will continue to invest in and upgrade our stock to ensure it retains asset value. The District Heating project in Riverside is due to complete in 2018/19. This will give the residents of our Riverside multi-storey properties access to heating and hot water that will be cheaper than their current electric heating systems.

Ongoing replacement of components will be carried out to ensure best value. Our in house teams will replace components while carrying out void works, with larger component replacements and modernisation of stock carried out by external contractors.

Housing Review

During 2018 the Association consulted with our tenants on a planned annual rent increase of 2.9%. We also engaged with tenants in relation to our Annual Tenant Report, which covered progress against annual key performance indicators.

Overall rent collection rate for 2018 was 99.6%. Rent expected for the year was £10.49m with £10.45m being collected. Three homes were recovered during the year because of eviction due to rent arrears.

During 2017 to 2018, the Association let 153 properties.

Welfare reforms have led to increased demand for the services of our Welfare Rights Team. At the year end our two advisors had 812 open cases. During 2017 to 2018 they assisted in claiming £2.365m in benefits for our tenants.

Performance

The table below summarises the Association's performance against key performance indicators for 2017 to 2018:

| Indicator | Target 2017/18 | Outturn Performance 2017/18 |
|--|----------------|--------------------------------|
| Void rent loss | 0.25% | 0.29% |
| Gross rent arrears | 5.6% | 5.1% |
| Average re-let timescale | 12 days | 15.6 days |
| Average timescale - emergency repairs | 4 hours | 1.6 hours |
| Average timescale – non-emergency repairs | 10 days | 4.4 days |
| Annual gas safety inspections | 100% | 100% |
| Stock meeting Scottish Housing Quality Standard (excluding exemptions) | 100% | 100% |
| Overall tenant satisfaction | 90% | 92% |

In general, the Association performs within the targets above. With the exception of void rent loss and average relet timescales. These are slightly below our expectation and we have made a decision to modernise, where needed, houses that become void, therefore extending our relet periods and increasing void rent loss. In doing so, we can minimise future disruption to new tenants.

Financial Review

Turnover of £13,682,739 (2017 £13,671,334) relates to the income from the letting of properties at affordable rents and the provision of factoring services.

Operating surplus for the year was £3,444,796 of which £6,000 was in relation to the re-measurement of the liabilities of the SHAPS Pension Scheme. SPF pension scheme actuarial gain for the year was £1,018,000 and after taking account of interest recoverable, interest payable and gain on sale of fixed assets, total comprehensive income was £3,316,424.

Financing and Liquidity

During the year further loans of £nil (2017: £2,000,000) were drawn down. Under the terms of the financing agreement, there are a number of financial and operational covenants that limit the Association's operating and financial flexibility. A failure to comply with any of these covenants could result in default under the agreement and an acceleration of repayment of the debt outstanding.

All covenants are met and regularly reviewed by the Board.

Treasury Management

The Association has an active treasury management function, which operates in accordance with the Treasury Policy approved by the Committee of Management. In this way the Association manages its borrowing arrangements to ensure that it is always in a position to meet its financial obligations as they fall due, whilst minimising excess cash and liquid resources held.

New Gorbals Housing Association Ltd Report of the Committee of Management For the year ended 31 March 2018

For ongoing developments we require no further funding as finance has been received from Affordable Housing Finance at 2.23% for 30 years.

The Association, as a matter of policy, does not enter into transactions of a speculative nature. At 31 March 2018 £28,507, 419 (74.06%) (2017 £28,766,721 (73.37%)) of borrowings were subject to fixed rates of interest in excess of two years.

Fixed Assets

Changes in fixed assets in the year are set out in notes 11A, 11B and 11C of the financial statements.

Future Developments

The Association still has a number of development opportunities to complete as detailed in the Investment Activities section on, page 4. Our focus is now moving on to enhancing service delivery through implementation of in house repairs, gas and landscaping services.

Credit Payment Policy

The Association's policy concerning the payment of its trade creditors complies with the Confederation of British Industry guidelines. The Association's standard payment terms are 30 days.

Maintenance Policies

The Association maintains its properties to the highest standard. To this end, programmes of cyclical repairs are carried out in the medium term to deal with the gradual and predictable deterioration of building components. It is expected that the cost of all these repairs would be charged to the Statement of Comprehensive Income.

In addition, the Association has a long-term programme of major repairs to cover for works which have become necessary since the original development was completed, including works required by subsequent legislative changes. This includes replacement or repairs to features of the properties, which have come to the end of their economic lives. In line with the SORP, replacements to building components (as identified in Note 1) are capitalised in the accounts as they occur. All other major repairs are charged to the Statement of Comprehensive Income.

Employee Involvement and Health & Safety

The Association encourages employee involvement in all major initiatives.

Quality and Integrity of Personnel

The integrity and competence of personnel are ensured through high recruitment standards and subsequent training courses. High quality personnel are seen as an essential part of the control environment and the ethical standards expected are communicated through the Director.

Going Concern

The Committee of Management has reviewed the results for this year and has also reviewed the projections for the next five years. It, therefore, has a reasonable expectation that the Association has adequate resources to continue in operational existence for the foreseeable future. For this reason, the going concern basis has been adopted in these financial statements.

Budgetary Process

Each year the Committee of Management approves the annual budget and rolling three-year strategic plan. Key risk areas are identified. Performance is monitored and relevant action taken throughout the year through quarterly reporting to the Committee of variances from the budget, updated forecasts for the year together with information on the key risk areas. Approval procedures are in place in respect of major areas of risk such as major contract tenders, expenditure and treasury management.

Rental income

The Association's Rent Policy is a points system based on the size, type and facilities of the accommodation. The policy ensures that the rent structure is easy to administer and covers the wide variations within the Association's properties. The point's value is reviewed annually to ensure that the rents cover the required costs. This policy follows the generally accepted practice/principles of the Housing Movement.

Our equality policy statement

New Gorbals Housing Association is committed to promoting cultural values that promote social justice. We are committed to:

- eliminating unlawful and unfair forms of discrimination; and
- promoting equal opportunity objectives.

Disclosure of Information to the Auditor

The members of the Committee of Management at the date of approval of these financial statements have confirmed, as far as they are aware, that there is no relevant information of which the auditors are unaware. They confirm that they have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that it has been communicated to the auditors.

Auditor

A resolution for the reappointment of RSM UK Audit LLP as auditors of the Association will be proposed at the Annual General meeting.

By Order of the Committee of Management

Secretary
Date:

New Gorbals Housing Association Ltd Statement of the Committee of Management's Responsibilities For the year ended 31 March 2018

The Co-operative and Community Benefit Societies Act 2014 and registered social housing legislation require the Committee of Management to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the RSL and of the surplus or deficit for that period. In preparing these financial statements, the Committee of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the RSL will continue in business.

The Committee of Management is responsible for keeping proper accounting records which disclose with reasonable accuracy, at any time, the financial position of the Association and enable it to ensure that the financial statements comply with the Co-operative and Community Benefit Societies Act 2014, the Housing (Scotland) Act 2010 and the Registered Housing Associations Determination of Accounting Requirements 2014. It has general responsibility for taking reasonable steps to safeguard the assets of the RSL and to prevent and detect fraud and other irregularities.

The Committee of Management acknowledges its ultimate responsibility for ensuring that the Association has in place a system of controls that is appropriate for the business environment in which it operates. These controls are designed to give reasonable assurance with respect to:

- the reliability of financial information used within the Association, or for publication;
- the maintenance of proper accounting records; and
- the safeguarding of assets against unauthorised use or disposition.

It is the Committee of Management's responsibility to establish and maintain systems of internal financial control. Such systems can only provide reasonable, and not absolute, assurance against material financial mis-statement or loss or failure to meet objectives. Key elements of the Association's systems include ensuring that:

- formal policies and procedures are in place, including the ongoing documentation of key systems and rules relating to the delegation of authority which allow the monitoring of controls and restrict the unauthorised use of the Association's assets:
- experienced and suitably qualified staff take responsibility for the important business functions and annual appraisal procedures have been established to maintain standards of performance;
- forecasts and budgets are prepared which allow the Management Team and Committee of Management to monitor the key business risks, financial objectives and progress being made towards achieving the financial plans set for the year and for the medium term;
- monthly/quarterly management accounts are prepared promptly, providing relevant, reliable and up-to-date financial and other information, with significant variances from budget being investigated as appropriate;
- Regulatory returns are prepared, authorised and submitted promptly to the relevant regulatory bodies;
- all significant new initiatives, major commitments and investment projects are subject to formal authorisation procedures through the Committee of Management;
- Committee of Management receives reports from management and from the external and internal
 auditors, to provide reasonable assurance that control procedures are in place and are being
 followed, and that a general review of the major risks facing the Association is undertaken; and
- formal procedures have been established for instituting appropriate action to correct any weaknesses identified through internal and external audit reports.

The effectiveness of the Association's system of internal financial control has been reviewed by the Committee of Management for the year ended 31 March 2018. No weaknesses were found in internal financial controls which resulted in material losses, contingencies, or uncertainties which require disclosure in these financial statements or in the auditor's report on the financial statements.

By Order of the Committee of Management

Secretary
Date:

New Gorbals Housing Association Ltd
Report by the auditors to the members of New Gorbals Housing Association Ltd on Internal
Corporate Governance Matters
For the year ended 31 March 2018

In addition to our audit of the Financial Statements, we have reviewed your statement on page 10 concerning the Association's compliance with the information required by the Regulatory Standards in respect of internal financial controls contained within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes which are issued by the Scottish Housing Regulator.

Basis of Opinion

We carried out our review having regard to the requirements to corporate governance matters within Bulletin 2006/5 issued by the Financial Reporting Council through enquiry of certain members of the Management Committee and Officers of the Association and examination of relevant documents. The Bulletin does not require us to review the effectiveness of the Association's procedures for ensuring compliance with the guidance notes, nor to investigate the appropriateness of the reason given for non-compliance.

Opinion

In our opinion the Statement on Internal Financial Control on page 10 has provided the disclosures required by the relevant Regulatory Standards within the publication "Our Regulatory Framework" and associated Regulatory Advisory Notes issued by the Scottish Housing Regulator in respect of internal financial controls and is consistent with the information which came to our attention as a result of our audit work on the Financial Statements.



RSM UK AUDIT LLP Statutory Auditor Chartered Accountants Third Floor Centenary House 69 Wellington Street Glasgow G2 6HG



Opinion

We have audited the financial statements of New Gorbals Housing Association Ltd (the 'Association') for the year ended 31 March 2018 which comprise a Statement of Comprehensive Income, Statement of Financial Position, Statement of Cashflows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the Association's affairs as at 31 March 2018 and of its income and expenditure for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice;
- have been prepared in accordance with the requirements of the Co-operative and Community Benefit Societies Act 2014, Part 6 of the Housing (Scotland) Act 2010 and the Determination of Accounting Requirements – December 2014.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the Board's use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the Board has not disclosed in the financial statements any identified material uncertainties that
 may cast significant doubt about the Association's ability to continue to adopt the going concern
 basis of accounting for a period of at least twelve months from the date when the financial
 statements are authorised for issue.

Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The Board is responsible for the other information. Our opinion on the financial statements does not cover the other information and, we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Co-operative and Community Benefit Societies Act 2014 requires us to report to you if, in our opinion:

- · a satisfactory system of control over transactions has not been maintained; or
- the Association has not kept proper accounting records; or
- the financial statements are not in agreement with the books of account of the Association; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of the Committee

As explained more fully in the Committee's responsibilities statement, the Committee is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the Committee determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error

In preparing the financial statements, the Committee is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Committee either intends to liquidate the Association or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: https://www.frc.org.uk/auditorsresponsibilities .This description forms part of our auditor's report.

Use of our report

This report is made solely to the Association's members as a body, in accordance with Part 7 of the Co-operative and Community Benefit Societies Act 2014. Our audit work has been undertaken so that we might state to the Association's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Association and the Association's members as a body, for our audit work, for this report, or for the opinions we have formed.



RSM UK Audit LLP Statutory Auditor Chartered Accountants Third Floor, Centenary House, 69 Wellington Street, Glasgow G2 6HG

Date:

| | Notes | | |
|--|-------------|----------------------------------|-----------------------------------|
| | | 2018 £ | 2017 £ |
| Turnover | 2 | 13,682,739 | 13,671,334 |
| Operating expenditure Remeasurement of SHAPS Pension | 2 22 | (10,243,943) 6,000 | (10,253,556) 736,000 |
| Operating Surplus | | 3,444,796 | 4,153,778 |
| Gain on disposal of property, plant and equipment Interest receivable Interest and financing costs | 9 6 7 | 102,774 88,599 (1,337,745) | 123,751 126,302 (1,407,562) |
| Surplus Before Tax | | 2,298,424 | 2,996,269 |
| Taxation | | - | ~ |
| Surplus for the Year | | 2,298,424 | 2,996,269 |
| Actuarial gain/(loss) in respect of pension schemes | 22 | 1,018,000 | (763,000) |
| Total Comprehensive Income for the Year | | 3,316,424 | 2,233,269 |

The results relate wholly to continuing activities of the Association.

The accompanying notes form part of these financial statements.

| | Notes | 2018 | 2017 |
|--|-------|-----------------|---------------|
| Fixed Assets | | £ | £ |
| Intangible Fixed Assets | 11.C | 144,830 | 85,017 |
| Housing properties | 11.A | 127,279,515 | 120,851,732 |
| Other fixed assets | 11.B | 1,905,878 | 1,291,912 |
| Investment in subsidiary | 11.D | 1 | 1 |
| | | 129,330,224 | 122,228,662 |
| Current Assets | | | |
| Stock and work in in progress | 12 | 462,149 | - |
| Trade and other debtors | 13 | 2,303,721 | 2,260,113 |
| Cash and cash equivalents | | 13,259,311 | 16,194,308 |
| | | 16,025,181 | 18,454,421 |
| Current Liabilities | | | |
| Creditors: amounts falling due within one year | 14 | (5,672,545) | (5,303,117) |
| Net Current Assets | | 10,352,636 | 13,151,304 |
| Total Assets Less Current Liabilities | - | 139,682,860 | 135,379,966 |
| Creditors: Amounts falling due after more than | | | |
| one year | 15 | (109, 219, 289) | (107,115,871) |
| Provisions for liabilities: | | | |
| Pension provision | 22 | (1,210,000) | (2,281,000) |
| Other provisions | 18 | (48,345) | (94,243) |
| | _ | (110,477,634) | (109,491,114) |
| Total Net Assets | | 29,205,226 | 25,888,852 |
| Reserves | | | |
| Income and expenditure reserve | 19 | 29,205,128 | 25,888,704 |
| Share Capital | 19 | 98 | 148 |
| Total Reserves | | 29,205,226 | 25,888,852 |
| | - | | |

The financial statements on pages 14 to 38 were approved by the Committee of Management and authorised for issue on 1819100 and are signed on its behalf by:

Committee member

Committee member

Secretary

Secretary

| | Notes | 2018 £ | 2017 £ |
|---|-------|--|--|
| Net cash generated from operating activities | 20 | 5,041,098 | 4,120,331 |
| CASH FLOW FROM INVESTING ACTIVITIES Purchase of intangible fixed assets Purchase of tangible fixed assets Proceeds from sale of tangible fixed assets Grants received Interest received Net Cash (used) in Investing Activities | | (117,536) (10,679,856) 477,148 4,307,651 88,599 (5,923,994) | 324,350 |
| Cash Flow from Financing Activities Issue of share capital Interest paid New secured loans Repayments of borrowings Net Cash (Used in)/from Financing Activities | | 7 (1,337,745) - (714,363) (2,052,101) | 5 (1,407,562) 2,000,000 (580,675) 11,763 |
| Net (Decrease)/Increase in Cash and Cash Equivalents | | (2,934,997) | 421,784 |
| Cash and cash Equivalents at Beginning of Year | | 16,194,308 | 15,772,524 |
| Cash and Cash Equivalents at End of Year | 20 | 13,259,311 | 16,194,308 |

1. ACCOUNTING POLICIES

Legal Status

The Association is registered under the Co-operative and Community Benefit Societies Act 2014 and is registered with the Scottish Housing Regulator under the Housing (Scotland) Act 2010.

The address of the Association's registered office and principal place of business is 187 Crown Street, Glasgow, G5 9XT.

The Association's principal activities are detailed in the Committee of Management's Report. The nature of the Associations operations is detailed in the Committee of Management's Report.

New Gorbals Housing Association Limited is a Public Benefit Entity.

Basis of Accounting

These financial statements have been prepared in accordance with UK Generally Accepted Accounting Practice (UK GAAP) including FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102"), the Housing SORP 2014 "Statement of Recommended Practice for Registered Housing Providers" and comply with the Determination of Accounting Requirements 2014, and under the historical cost convention, modified to include certain financial instruments at fair value.

The financial statements are prepared in Sterling (£).

Basis of consolidation

The Association and its subsidiary undertaking comprise a group. The Financial Conduct Authority has granted exemption from preparing group financial statements. The accounts therefore represent the results of the Association and not the group.

Critical Accounting Estimates and Areas of Judgement

Preparation of the financial statements requires management to make critical judgements and estimates concerning the future. Estimates and judgements are continually evaluated and are based on historical experience, advice from qualified experts and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The resulting accounting estimates and assumptions will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are included below.

Critical accounting estimates

Useful lives of housing property - management reviews its estimate of the useful lives of depreciable assets at each reporting date based on industry averages and our review of our stock. Uncertainties in these estimates relate to the length of time certain components in our homes will last, with varying levels of use potentially lengthening or shortening the lives of these components.

Recoverable amount of rent arrears and debtors – management considers the reasonable likelihood of rent arrears and debtors being recoverable based on past experience. While every effort is made not to over-estimate the amounts which will be recovered by the Association in the future, the actual amounts which might be received are often outwith the Associations' control.

Obligations under a defined benefit pension scheme – the rate used to discount the past service deficit defined benefit obligations to their present value is based upon market yields for high quality corporate bonds with terms consistent with those of the benefit obligations. Our commitment to the SHAPS of £179,183 for the next 5 years has been discounted at a rate of 2.29% amounting to a net present value of £1,210,000 at 31 March 2018.

Going Concern

The Committee of Management has reviewed the results for the year and has also reviewed the projections for the next 5 years.

On that basis the Committee of Management has a reasonable expectation that the Association has adequate resources to continue in operational existence for the foreseeable future. Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

Turnover and Revenue Recognition

Turnover relates to the income from the letting of properties at affordable rents, together with revenue grants receivable in the period. Rental income is recognised from the point when properties under development reach practical completion or otherwise become available for letting, net of any voids. Revenue grants are receivable when the conditions for receipt of agreed grant funding have been met.

Government Grants

Government grants include grants receivable from the Scottish Government, local authorities and other government bodies. Government grants are recognised at the fair value of the asset received or receivable when there is reasonable assurance that the grant conditions will be met and the grants will be received. Reasonable assurance is normally obtained when the grant has been awarded in writing.

Government grants received for housing properties are recognised in income over the useful economic life of the structure of the asset and, where applicable, the individual components of the structure (excluding land) under the accruals model.

On disposal of an asset for which government grant was received, if there is no obligation to repay the grant, then any unamortised grant remaining is derecognised as a liability and recognised as income. Where there is a requirement to repay a grant a liability is included in the Statement of Financial Position to recognise this obligation.

Other Grants

Grants received from non-government sources are recognised using the performance model. Grants are recognised as income when the associated performance conditions are met.

Intangible Fixed Assets

Intangible fixed assets are initially measured at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses. Intangible fixed assets are amortised to profit or loss on a straight-line basis over their useful lives as follows:

Computer software 4 years

Tangible Fixed Assets – Housing Properties

Housing properties are properties for the provision of social housing or to otherwise provide social benefit and are principally properties available for rent and shared ownership.

Completed housing and shared ownership properties are stated at cost less accumulated depreciation and impairment losses.

Cost includes the cost of acquiring land and buildings, and expenditure incurred during the development period.

Works to existing properties which replace a component that has been treated separately for depreciation purposes, along with those works that enhance the economic benefits of the assets, are capitalised as improvements. Such enhancements can occur if improvements result in either:

- An increase in rental income;
- A material reduction in future maintenance costs; or
- A significant extension to the life of the property.

Depreciation of Housing Properties

Freehold land or assets under construction are not depreciated.

The Association separately identifies the major components of its housing properties and charges depreciation so as to write-down the cost of each component to its estimated residual value, on a straight line basis over the following years:

| Land | Nil |
|---------------------------|----------|
| Assets under construction | Nil |
| Structure | 50 years |
| Windows | 45 years |
| Central Heating pipework | 45 years |
| Roof | 40 years |
| Lifts | 30 years |
| Bathrooms | 25 years |
| District Boilers | 20 years |
| Electric Heating | 15 years |
| Boilers | 15 years |
| Kitchens | 15 years |
| Over bath Showers | 7 years |

Impairment of Fixed Asset

An assessment is made at each reporting date of whether there are indications that a fixed asset (including housing properties) may be impaired or that an impairment loss previously recognised has fully or partially reversed. If such indications exist, the RSL estimates the recoverable amount of the asset.

Shortfalls between the carrying value of fixed assets and their recoverable amounts, being the higher of fair value less costs to sell and value-in-use of the asset based on its service potential, are recognised as impairment losses in the Statement of Comprehensive Income.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Reversals of impairment losses are recognised in income and expenditure. On reversal of an impairment loss, the depreciation or amortisation is adjusted to allocate the asset's revised carrying amount (less any residual value) over its remaining useful life.

Sales of Housing Accommodation

Properties are disposed of under the appropriate legislation and guidance. All costs and grants relating to the share of property sold are removed from the financial statements at the date of sale, except for first tranche sales. Any grants received that cannot be repaid from the proceeds of sale are abated and the grants removed from the financial statements.

First tranche Share Ownership disposals are credited to turnover on completion, the cost of construction of these sales is taken to operating costs. Disposals of subsequent tranches are treated as fixed asset disposals with the gain or loss on disposal taken to the Statement of Comprehensive Income, in accordance with the Statement of Recommended Practice.

Other Tangible Fixed Assets

Tangible fixed assets are initially measured at cost, net of depreciation and any impairment losses. Depreciation is provided on all tangible fixed assets, other than freehold land and investment properties, at rates calculated to write off the cost or valuation of each asset to its estimated residual value on a straight line basis over its expected useful life, as follows:

Freehold Property over 50 years
Computers and office equipment over 4 years
Furniture, fixtures and fittings over 4 years

Residual value is calculated on prices prevailing at the reporting date, after estimated costs of disposal, for the asset as if it were at the age and in the condition expected at the end of its useful life.

Stock and Work in Progress

Stock and work in progress comprises the costs of properties being developed under the New Supply Shared Equity Scheme (NSSE).

Borrowing Costs

General and specific borrowing costs directly attributable to the acquisition and construction of qualifying properties are added to the cost of those properties until such a time as the properties are ready for their intended use or sale.

All other borrowing costs are expensed as incurred.

Taxation

The Association has charitable status and is registered with the Office of Scottish Charities Regulator and is therefore exempt from paying Corporation Tax on charitable activities.

Value Added Tax (VAT)

The Association is VAT registered, however a large proportion of income, namely rents, is exempt for VAT purposes therefore giving rise to a Partial Exemption calculation. Expenditure is shown inclusive of VAT.

Deposits and Liquid Resources

Cash comprises cash in hand and deposits repayable on demand less overdrafts repayable on demand. Liquid resources are current asset investments that are disposable without curtailing or disrupting the business and are readily convertible into known amounts of cash at or close to their carrying value.

Employee Benefits

The costs of short-term employee benefits are recognised as a liability and an expense.

Employees are entitled to carry forward up to 5 days of any unused holiday entitlement and 14 hours flexi at the reporting date. The cost of any unused entitlement is recognised in the period in which the employee's services are received.

New Gorbals Housing Association Limited ACCOUNTING POLICIES For the year ended 31 March 2018

The best estimate of the expenditure required to settle an obligation for termination benefits is recognised immediately as an expense when the RSL is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

Retirement Benefits

Defined benefit plans

The Association participates in two funded multi-employer defined benefit schemes, the Scottish Housing Association Pension Scheme (SHAPS) and the Strathclyde Pension Fund (SPF).

SHAPS is a funded multi-employer scheme. Contributions are recognised in income and expenditure in the period to which they relate as there is insufficient information available to use defined benefit accounting. A liability is recognised for contributions arising from an agreement with the multi-employer plan that determines how the RSL will fund a deficit. Contributions are discounted when they are not expected to be settled wholly within 12 months of the period end. The rate used to discount the contributions to their present value is based on market yields for high quality corporate bonds.

The Association, as a result of staff transferring during the GHA stock transfer, is now an admitted member of Strathclyde Pension Fund (SPF). The basis of admittance is that of a closed scheme and only transferred employees who already are or wish to join can be a member of this scheme. Retirement benefits to these employees are funded by the contributions from all participating employers and employees in the Fund. Payments are made to the independently administered Fund in accordance with periodic calculations by consulting actuaries and are based on pension costs applicable across the various participating member employers. As a closed scheme a slightly higher calculated rate is payable by the Association to reflect the limited future membership of the scheme.

The SPF Scheme is a defined benefit scheme which is externally funded and contracted out of the State Earnings Related Pension Scheme. The contributions are determined by qualified actuaries on the basis of periodic valuations using the projected unit method.

For defined benefit schemes the amount charged to the Statement of Comprehensive Income in respect of pension costs and other post-retirement benefits is the estimated regular cost of providing the benefits accrued in the year, adjusted to reflect variations from that cost. The interest cost and expected return on assets are included within other finance costs.

Defined benefit schemes are funded, with the assets held separately from the Association in separate trustee administered funds. Full actuarial valuations, by a professionally qualified actuary, are obtained at least every three years, and updated to reflect current conditions at each balance sheet date. The pension scheme assets are measured at fair value. The pension scheme liabilities are measured using the projected unit method and discounted at the current rate of return on a high quality corporate bond of equivalent term and currency.

A pension scheme asset is recognised in the Statement of Financial Position only to the extent that the surplus may be recovered by reduced future contributions or to the extent that the trustees have agreed a refund from the scheme at the balance sheet date. A pension scheme liability is recognised to the extent that the company has a legal or constructive obligation to settle the liability.

Financial Instruments

The Association has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102, in full, to all of its financial instruments.

Financial assets and financial liabilities are recognised when the Association becomes a party to the contractual provisions of the instrument and are offset only when the Association currently has a legally enforceable right to set off the recognised amounts and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

New Gorbals Housing Association Limited ACCOUNTING POLICIES For the year ended 31 March 2018

Lease Policy

All leases are operating leases and the annual rents are charged to the Statement of Comprehensive Income on a straight line basis. Operating Lease are in operation for the leasing of 63 Mid Market Rented Units to New Gorbals Property Management Ltd.

Financial assets

Debtors

Debtors which are receivable within one year and which do not constitute a financing transaction are initially measured at the transaction price. Trade debtors are subsequently measured at amortised cost, being the transaction price less any amounts settled and any impairment losses.

Where the arrangement with a trade debtor constitutes a financing transaction, the debtor is initially and subsequently measured at the present value of future payments discounted at a market rate of interest for a similar debt instrument.

A provision for impairment of debtors is established when there is objective evidence that the amounts due will not be collected according to the original terms of the contract. Impairment losses are recognised in profit or loss for the excess of the carrying value of the trade debtor over the present value of the future cash flows discounted using the original effective interest rate. Subsequent reversals of an impairment loss that objectively relate to an event occurring after the impairment loss was recognised, are recognised immediately in income and expenditure.

Financial liabilities

Trade creditors

Trade creditors payable within one year that do not constitute a financing transaction are initially measured at the transaction price and subsequently measured at amortised cost, being the transaction price less any amounts settled.

Where the arrangement with a trade creditor constitutes a financing transaction, the creditor is initially and subsequently measured at the present value of future payments discounted at a market rate of interest for a similar instrument.

Borrowings

Borrowings are initially recognised at the transaction price, including transaction costs, and subsequently measured at amortised cost using the effective interest method. Interest expense is recognised on the basis of the effective interest method and is included in interest payable and other similar charges.

Commitments to receive a loan are measured at cost less impairment.

Derecognition of financial assets and liabilities

A financial asset is derecognised only when the contractual rights to cash flows expire or are settled, or substantially all the risks and rewards of ownership are transferred to another party, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party. A financial liability (or part thereof) is derecognised when the obligation specified in the contract is discharged, cancelled or expires.

Provisions

Provisions are recognised when the RSL has an obligation at the reporting date as a result of a past event which it is probable will result in the transfer of economic benefits and that obligation can be estimated reliably.

Provisions are measured at the best estimate of the amounts required to settle the obligation. Where the effect of the time value of money is material, the provision is based on the present value of those amounts, discounted at the pre-tax discount rate that reflects the risks specific to the liability. The unwinding of the discount is recognised within interest payable and similar charges.

2. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT

| | | | | | 2018 | 2017 |
|--|--------|-------------------------|----------------------------|-----------------------|-------------------------------------|---------------------------|
| | Notes | Turnover £ | Operating costs £ | SHAPS Pension £ | Operating Surplus/(deficit) £ | Operating Surplus £ |
| Affordable letting activities Other activities | 3 4 | 12,404,644 1,278,095 | (8,927,023) (1,316,920) | 6,000 | 3,477,621 (32,825) | 3,299,207 854,571 |
| Total | :- | 13,682,739 | 10,243,943 | 6,000 | 3,444,796 | 4,153,778 |
| Total for previous reporting period | | 13,671,334 | (10,253,556) | 736,000 | 4,153,778 | |

3. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM AFFORDABLE LETTING ACTIVITIES

| | General | Supported Social | Shared | | |
|---|--------------|---------------------|-----------|------------|------------|
| | Needs Social | Housing | Ownership | Total | Total |
| | Housing | Accommodation | Housing | 2018 | 2017 |
| | £ | £ | £ | £ | £ |
| Rent receivable net of service charges | 9,826,015 | 299,516 | 37,488 | 10,163,019 | 9,903,395 |
| Service charges | 366,820 | 61,697 | 19,236 | 447,753 | 437,435 |
| Gross income from rents and service charges | 10,192,835 | 361,213 | 56,724 | 10,610,772 | 10,340,830 |
| Less voids | (78,418) | (2,590) | - | (81,008) | (60,581) |
| Net income from rents and service charges | 10,114,417 | 358,623 | 56,724 | 10,529,764 | 10,280,249 |
| Grants released from deferred income | 1,671,088 | - | 14,202 | 1,685,290 | 1,947,976 |
| Revenue grants received from Scottish ministers | 189,590 | - | - | 189,590 | 181,583 |
| Total turnover from affordable letting activities | 11,975,095 | 358,623 | 70,926 | 12,404,644 | 12,409,808 |
| | | | | | |
| Management and maintenance administration costs | 2,585,568 | 85,393 | 22,700 | 2,693,661 | 2,843,770 |
| Service costs | 1,201,165 | 39,671 | 10,545 | 1,251,381 | 1,449,313 |
| Planned and cyclical maintenance including major repairs costs | 699,750 | 23,110 | - | 722,860 | 563,320 |
| Reactive maintenance costs | 1,410,288 | 46,577 | - | 1,456,865 | 1,402,013 |
| Bad debts - rents and service charges | 85,684 | 2,830 | - | 88,514 | 144,046 |
| Depreciation of affordable let properties | 2,599,109 | 85,840 | 28,793 | 2,713,742 | 2,708,139 |
| Operating Costs for affordable letting activities | 8,581,564 | 283,421 | 62,038 | 8,927,023 | 9,110,601 |
| Operating surplus or deficit for affordable letting activities | 3,393,531 | 75,202 | 8,888 | 3,477,621 | 3,299,207 |
| Operating surplus or deficit or affordable letting activities for previous reporting period | 3,238,226 | 63,747 | (2,766) | 3,299,207 | |

4. PARTICULARS OF TURNOVER, OPERATING COSTS AND OPERATING SURPLUS OR DEFICIT FROM OTHER ACTIVITIES

| | Grants From Scottish Ministers | Other revenue grants | Supporting people income | Other | Total turnover | Operating costs bad debts | Other operating costs | Operating surplus or deficit | Operating surplus or deficit for previous reporting period |
|--|---|----------------------|--------------------------------|-------------|-------------------|---------------------------|-----------------------|------------------------------------|---|
| | £ | £ | 4 | £ 3 | £ | £ | £ | £ | £ |
| Wider role activities undertaken to support the community, other than the provision, construction, improvement and management of housing | | 145,976 | | | 145,976 | | 251,860 | (105,884) | (109,279) |
| Care and repair | - | - | | | - | - | - | - | _ |
| Factoring | _ | - | | - 855,592 | 855,592 | (2,663) | 832,770 | 25,485 | 28,376 |
| Care activities Contracted out activities undertaken for registered social landlords | - | - | | | - | - | - | | - |
| Developments and improvements for sale to other organisations | _ | _ | | | | - | | - | - |
| Gift aid distribution from subsidiary Rental from mid-market properties and | - | - | | - | - | - | - | - | 120,455 |
| management charges income | ~ | - | | - 234,268 | 234,268 | - | 201,054 | 33,214 | 57,173 |
| Other activities | - | - | | - 42,259 | 42,259 | - | 33,899 | 8,360 | 21,846 |
| Total from other activities | - | 145,976 | | - 1,132,119 | 1,278,095 | (2,663) | 1,319,583 | (38,825) | 118,571 |
| Total from other activities for the previous reporting period | • | 61,640 | | - 1,199,886 | 1,261,526 | 974 | 1,141,981 | 118,571 | |

| 5. | ACCOMMODATION IN MANAGEMENT | 2018 Units | 2017 Units |
|----|---|---|---|
| | General needs housing Shared ownership Supported housing | 2,416 22 81 | 2,395 22 81 |
| | TOTAL UNITS IN MANAGEMENT | 2,519 | 2,498 |
| 6. | INTEREST RECEIVABLE AND SIMILAR INCOME | 2018 £ | 2017 £ |
| | Interest on bank deposits | 88,599 | 126,302 |
| | INTEREST PAYABLE AND SIMILAR CHARGES | 2018 £ | 2017 £ |
| | Interest arising on: Bank loans and overdrafts Defined benefit pension charges | 1,391,216 39,000 | 1,394,096 59,990 |
| | Less: Interest capitalised on housing properties under construction | (92,471) | (46,524) |
| | | 1,337,745 | 1,407,562 |
| 8. | OPERATING SURPLUS | | |
| | | 2018 £ | 2017 £ |
| | Operating surplus is stated after charging/(crediting): Depreciation of housing properties (note 11.A) Depreciation of other tangible fixed assets (note 11.B) | 2,713,743 | 2,695,056 |
| | - owned Depreciation of intangible fixed assets (note 11.C) (Surplus)/deficit on disposal of tangible fixed assets (note 9) Lease payments recognised as an expense | 87,841 57,723 (102,774) 71,743 | 91,775 28,339 (123,751) 73,743 |
| | Fees payable to RSM UK Audit LLP and its associates in respect of services are as follows: | of both audit an | d non-audit |
| | salvises are as follows. | 2018 £ | 2017 £ |
| | Audit services - statutory audit of the Association Other services:- | 13,560 | 12,500 |
| | Taxation compliance services Taxation advisory services | 5,076 | 1,560 12,001 |

| | | 2018 | 2017 |
|-----|--|-----------|-----------|
| | | £ | £ |
| | Disposal proceeds | 477,148 | 324,350 |
| | (Loss) on Renewal of components | (25,456) | (42,906) |
| | Carrying value of fixed assets | (348,918) | (157,693) |
| | | 102,774 | 123,751 |
| 10. | EMPLOYEES | | |
| 10. | | 2018 | 2017 |
| | | No. | No. |
| | The average monthly number of full time equivalent persons (including key management personnel) employed by the Association during the | | |
| | year was: Office and management/Administration | 18 | 23 |
| | Housing support and care | 41 | 37 |
| | In-house Services Team | 29 | 16 |
| | Development | 7 | 6 |
| | | 95 | 82 |
| | | 2018 | 2017 |
| | | £'000 | £'000 |
| | Staff costs for the above persons: | | |
| | Wages and salaries | 2,788 | 2,432 |
| | Social security costs | 277 | 248 |
| | Other pension costs and current service cost (note 22) | 608 | 428 |
| | | 3,673 | 3,108 |

the Director and any other person reporting directly to the Directors or the Management Committee.

The number of key management personnel who received emoluments (excluding employer pension contributions) in excess of £60,000 during the reporting period fell within the following bands:

| £60,000 - £70,000 £70,001 - £80,000 £80,001 - £90,000 | 2018 No. 4 | 2017 No. 3 1 |
|---|------------------|-----------------------|
| | 2018 £ | 2017 £ |
| Aggregate emoluments for the above key management personnel (excluding pension contributions) | 337,973 | 263,532 |
| The emoluments of the Chief Executive (excluding pension contributions) | 84,843 | 78,223 |
| Aggregate pension contributions in relation to the above key management personnel | | |
| No | 46,065 | 32,415 |

No payment or fees or other remuneration was made to the Board members during the year.

11.A TANGIBLE FIXED ASSETS - HOUSING PROPERTIES

| | Social housing properties held for letting £ | Housing properties for letting under construction | Completed shared ownership housing properties £ | Total housing properties £ |
|--|---|---|--|---|
| Cost 1 April 2017 | 133,883,247 | 10,137,913 | 1,591,311 | 145,612,471 |
| Additions Properties acquired Works to existing properties Schemes completed Disposals | 168,000 1,141,591 17,618 (405,761) | 8,206,309 - - (17,618) | - - - (50,000) | 8,206,309 168,000 1,141,591 - (455,761) |
| 31 March 2018 | 134,804,695 | 18,326,604 | 1,541,311 | 154,672,610 |
| Depreciation and impairment 1 April 2017 | 24,135,557 | | 625 192 | 24 760 720 |
| Depreciation charged in year | 2,684,949 | - | 625,182 28,794 | 24,760,739 2,713,743 |
| Released on disposal | (67,398) | - | (13,989) | (81,387) |
| 31 March 2018 | 26,753,108 | - | 639,987 | 27,393,095 |
| Net book value | | | | |
| 31 March 2018 | 108,051,587 | 18,326,604 | 901,324 | 127,279,515 |
| 31 March 2017 | 109,747,690 | 10,137,913 | 966,129 | 120,851,732 |
| EXPENDITURE ON WORKS T | O EXISTING PR | OPERTIES | 2018 £ | 2017 £ |
| Replacement component spend Amounts charged to income an | | | 1,141,591 39,648 | 2,428,051 16,273 |
| Total major repairs spend | | | 1,181,239 | 2,444,324 |
| FINANCE COSTS | | | 2018 £ | 2017 £ |
| Aggregate amount of finance coproperties | osts included in th | e cost of housing | 689,582 | 597,111 |

11.B TANGIBLE FIXED ASSETS - OTHER

| | Freehold property £ | Computers and Office Equipment £ | Furniture, fixtures and fittings £ | Total £ |
|------------------------------|---------------------------|----------------------------------|---|------------|
| Cost | | _ | - | _ |
| 1 April 2017 | 1,399,120 | 366,817 | 484,107 | 2,250,044 |
| Additions | 599,705 | 67,998 | 34,106 | 701,809 |
| 31 March 2018 | 1,998,825 | 434,815 | 518,213 | 2,951,853 |
| Depreciation | | | | |
| 1 April 2017 | 224,928 | 297,051 | 436,155 | 958,134 |
| Depreciation charged in year | 12,838 | 47,757 | 27,246 | 87,841 |
| 31 March 2018 | 237,766 | 344,808 | 463,401 | 1,045,975 |
| Net book value | | | | |
| 31 March 2018 | 1,761,059 | 90,007 | 54,812 | 1,905,878 |
| 31 March 2017 | 1,174,193 | 69,765 | 47,954 | 1,291,912 |

11.C INTANGIBLE FIXED ASSETS

| | Computer Software |
|------------------------------|----------------------|
| Cost | £ |
| 1 April 2017 | 113,356 |
| Additions | 117,536 |
| 31 March 2018 | 230,892 |
| Depreciation | |
| 1 April 2017 | 28,339 |
| Depreciation charged in year | 57,723 |
| 31 March 2018 | 86,062 |
| Net book value | |
| 31 March 2018 | 144,830 |
| 31 March 2017 | 85,017 |

| 11.D | INVESTMENTS | | |
|------|--|---|------------------------------------|
| | | 2018 | 2017 |
| | | £ | £ |
| | Investment in subsidiary undertakings | 1 | 1 |
| | New Gorbals Housing Association Limited owns 1 ordinary £1 sh Management Limited. This represents a 100% shareholding in Management Limited, a company registered in Scotland, whose provision of management of mid-market rented properties. As an and reserves of New Gorbals Property Management Limited were the year of £133,115. | New Gorbals Proprincipal activity to 31 March 2018, | perty is that of the capital |
| 12. | STOCK AND WORK IN PROGRESS | | |
| | | 2018 £ | 2017 £ |
| | Cost – New Supply Shared Equity | 462,149 | - |
| 13. | DEBTORS | | |
| | | 2018 £ | 2017 £ |
| | Amounts falling due within one year: | ٨ | L |
| | Rent and service charges receivable | 951,058 | 982,439 |
| | Less: net present value adjustment | (9,785) | (8,620) |
| | Less: provision for bad and doubtful debts | (188,487) 752,786 | (192,696) 781,123 |
| | HAG receivable | 495,722 | 328,161 |
| | Other debtors | 930,397 | 794,184 |
| | Prepayments and accrued income | 62,198 | 77,063 |
| | Amounts due from group undertakings | 62,618 | 279,582 |
| | | 2,303,721 | 2,260,113 |
| 14. | CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR | | |
| | | 2018 | 2017 |
| | | £ | £ |
| | Debt (note 17) | 745,864 | 759,314 |
| | Rent and service charges received in advance | 205,549 | 208,631 |
| | Deferred capital grants (note 16) | 1,685,290 | 1,867,260 |
| | Trade creditors | 1,401,780 | 801,429 |
| | Other creditors Accruals and deferred income | 1,525,211 | 1,439,101 |
| | Accidate and deterred income | 108,851 | 227,382 |
| | | 5,672,545 | 5,303,117 |

| 15. | 5. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR | | |
|-----|---|--|--|
| | Debt (note 17) Deferred capital grant (note 16) | 2018 £ 37,747,090 71,472,199 | 2017 £ 38,448,003 68,667,868 |
| | | 109,219,289 | 107,115,871 |
| | Included in creditors are: | 2018 £ | 2017 £ |
| | moldded in creditors are. | | |
| | Amounts repayable by instalments falling due after more than five years | 34,747,220 | 35,395,247 |
| 16. | DEFERRED CAPITAL GRANT | | |
| | As at 1 April Grant received in the year Capital grant released As at 31 March Amounts to be released within one year Amounts to be released in more than one year | 2018 £ 70,535,128 4,307,651 (1,685,290) 73,157,489 1,685,290 71,472,199 73,157,489 | 2017 £ 69,798,470 2,684,634 (1,947,976) 70,535,128 1,867,260 68,667,868 70,535,128 |
| 17. | DEBT ANALYSIS - BORROWINGS | 2018 £ | 2017 £ |
| | Creditors: amounts falling due within one year: Bank loans | 745,864 | 759,314 |
| | | 745,864 | 759,314 |
| | Creditors: amounts falling due after more than one year: Bank loans | 37,747,090 | 38,448,003 |
| | Total | 37,747,090 | 38,448,003 |
| | i otai | 38,492,954 | 39,207,317 |

Borrowings are denominated and repaid in pounds sterling, have contractual interest rates that are either fixed rates or variable rates linked to LIBOR that are not leveraged, and do not contain conditional returns or repayment provisions other than to protect the lender against credit deterioration or changes in relevant legislation or taxation.

Bank borrowings mature annually at £762,277 per annum from 31 March 2017 until 31 March 2020, £28,507,419 (2017: £31,082,319) bears average fixed-rate coupons of 4.68% per annum (2017: 4.68% per annum) and £9,985,533 (2017: £8,124,995) bears average variable-rate coupons of 1.75% above LIBOR (2017: 1.75% above LIBOR). The Association makes quarterly repayments of the bank borrowings.

Bank borrowings of £38.4m (2017: £39.2m) are secured against the Association's housing properties.

17. DEBT ANALYSIS – BORROWINGS (continued)

Based on the lender's earliest repayment date, borrowing is repayable as follows:

| | 2018 | 2017 |
|---|------------|------------|
| | £ | £ |
| Due within one year | 745,864 | 759,314 |
| Due in one year or more but less than two years | 762,277 | 774,813 |
| Due between two and five years | 2,237,593 | 2,277,942 |
| Due more than five years | 34,747,220 | 35,395,248 |
| | 38,492,954 | 39,207,317 |

18. PROVISIONS

| | Holiday |
|------------------------------|----------|
| | pay |
| | £ |
| 1 April 2017 | 94,243 |
| Utilised in the year | (94,243) |
| Additional provision in year | 48,345 |
| 31 March 2018 | 48,345 |

Holiday Pay

This represents holiday accrued because of services rendered in the current period and which employees are entitled to carry forward. The provision is measured as the statutory cost payable for the period of absence.

19. SHARE CAPITAL & RESERVES

The Association is limited by guarantee and consequently has no share capital. Each of the Association's members agrees to contribute £1 in the event of the Association winding up.

| | 2018 Number | 2017 Number |
|--|----------------|----------------|
| Number of members 1 April Joined during the year | 148 | 155 5 |
| Left during year 31 March | (57) 98 | (12) 148 |
| RESERVES | | |
| Reserves of the Association represent the following: | | |
| | 2018 £ | 2017 £ |
| Income and Expenditure Account | | |
| 1 April | 25,888,704 | 23,655,435 |
| Surplus for the year | 2,298,424 | 2,996,269 |
| Actuarial gain/(loss) for year | 1,018,000 | (763,000) |
| 31 March | 29,205,128 | 25,888,704 |

20. RECONCILIATION OF SURPLUS TO NET CASH GENERATED FROM /(USED IN) OPERATIONS

| Surplus for the year Adjustments for non-cash items: | 2018 £ 3,316,424 | 2017 £ 2,233,269 |
|--|----------------------------------|----------------------------------|
| Depreciation of intangible fixed assets | 57,723 | 28,339 |
| Depreciation of tangible fixed assets | 2,801,584 | 2,786,831 |
| Amortisation of capital grants | (1,685,290) | (2,129,559) |
| (Decrease) in provisions | (1,116,897) | (6,679) |
| (Gain) on disposal of tangible fixed assets | (102,774) | (123,751) |
| Interest receivable | (88,599) | (126,302) |
| Interest payable | 1,337,745 | 1,407,562 |
| Share cancelled | (57) | (12) |
| Operating cash flows before movements in working capital | 4,519,859 | 4,069,698 |
| Increase in investments (Increase) in trade and other debtors Increase in trade and other creditors Cash generated from operations | (43,666) 564,905 5,041,098 | (80,882) 131,515 4,120,331 |
| | -,, | ,, |
| CASH AND CASH EQUIVALENTS | | |
| | 2018 | 2017 |
| Cash and cash equivalents represent: - | 3 | £ |
| Cash at bank | 177,711 | 139,575 |
| Short-term deposits | 13,081,600 | 16,054,733 |
| | 13,259,311 | 16,194,308 |

21. CAPITAL COMMITMENTS AND OTHER CONTRACTUAL OBLIGATIONS

| | 2018 £ | 2017 £ |
|--|-----------|------------|
| Capital expenditure contracted for but not provided in the | | |
| financial statements | 8,522,968 | 11,311,817 |

The above commitments will be funded through existing finance and grant.

22. RETIREMENT BENEFITS

Scottish Housing Association Pension Scheme (SHAPS)

The Association participates in a defined contribution pension scheme for all qualifying employees in the United Kingdom. The assets of the scheme are held separately from those of the Company in an independently administered fund. The contributions payable by the Association charged to income and expenditure amounted to £377,796 (2017: £281,300). Contributions totalling £nil (2017: £80,323) were payable to the fund at the year end and are included in creditors. From 1st April 2017, staff have the option to elect to treat their pension contributions as Salary Sacrifice.

The Association also operates defined benefit plans for qualifying employees. Under the schemes, the employees are entitled to retirement benefits varying between 40 and 65 per cent of final salary on attainment of a retirement age of 60.

No other post-retirement benefits are provided. The schemes are fully funded schemes.

22. RETIREMENT BENEFITS (continued)

Certain employees of the Association are members of an industry-wide retirement benefit scheme the Scottish Housing Association Pension Scheme ("SHAPS"). There is insufficient information to account for the scheme as a defined benefit plan so it is accounted for as a defined contribution plan.

The company participates in the scheme, a multi-employer scheme which provides benefits to over 150 non-associated employers. The scheme is a defined benefit scheme in the UK. It is not possible for the company to obtain sufficient information to enable it to account for the scheme as a defined benefit scheme. Therefore it accounts for the scheme as a defined contribution scheme.

The scheme is subject to the funding legislation outlined in the Pensions Act 2004 which came into force on 30 December 2005. This, together with documents issued by the Pensions Regulator and Technical Actuarial Standards issued by the Financial Reporting Council, set out the framework for funding defined benefit occupational pension schemes in the UK.

The scheme is classified as a 'last-man standing arrangement'. Therefore the company is potentially liable for other participating employers' obligations if those employers are unable to meet their share of the scheme deficit following withdrawal from the scheme. Participating employers are legally required to meet their share of the scheme deficit on an annuity purchase basis on withdrawal from the scheme.

A full actuarial valuation for the scheme was carried out at 30 September 2015. This actuarial valuation showed assets of £616m, liabilities of £814m and a deficit of £198m. To eliminate this funding shortfall, the Trustee has asked the participating employers to pay additional contributions to the scheme as follows:

Deficit contributions

| From 1 April 2017 to 28 February 2022: | £25,735,092 per annum (payable monthly, increasing by 3% each 1st April) |
|--|--|
| From 1 April 2017 to 30 June 2025: | £727,217 per annum (payable monthly, increasing by 3% each 1st April) |
| From 1 April 2017 to 31 October 2026: | £1,239,033 per annum (payable monthly, increasing by 3% each 1st April) |

The recovery plan contributions are allocated to each participating employer in line with their estimated share of the scheme liabilities.

Where the scheme is in deficit and where the company has agreed to a deficit funding arrangement the company recognises a liability for this obligation. The amount recognised is the net present value of the deficit reduction contributions payable under the agreement that relates to the deficit. The present value is calculated using the discount rate detailed in these disclosures. The unwinding of the discount rate is recognised as a finance cost.

22. RETIREMENT BENEFITS (continued)

PRESENT VALUES OF PROVISION

| | 31 March 2018 | 31 March 2017 | 31 March 2016 |
|----------------------------|---------------|---------------|---------------|
| | (£000s) | (£000s) | (£000s) |
| Present value of provision | 691 | 857 | 1,700 |

RECONCILIATION OF OPENING AND CLOSING PROVISIONS

| | Period Ending 31 March 2018 (£000s) | Period Ending 31 March 2017 (£000s) |
|--|---|---|
| Provision at start of period | 857 | 1,700 |
| Unwinding of the discount factor (interest expense) | 9 | 37 |
| Deficit contribution paid | (169) | (144) |
| Remeasurements - impact of any change in assumptions | (6) | 25 |
| Remeasurements - amendments to the contribution schedule | = | (761) |
| Provision at end of period | 691 | 857 |
| | | |

INCOME AND EXPENDITURE IMPACT

| | Period Ending 31 March 2018 (£000s) | Period Ending 31 March 2017 (£000s) |
|--|---|---|
| Interest expense | 9 | 37 |
| Remeasurements – impact of any change in assumptions | (6) | 25 |
| Remeasurements – amendments to the contribution schedule | | (761) |
| Contributions paid in respect of future service* | 384 | 388 |
| Costs recognised in Statement of Comprehensive Income | 144 | 123 |

^{*}includes defined contribution schemes and future service contributions (i.e. excluding any deficit reduction payments) to defined benefit schemes which are treated as defined contribution schemes.

ASSUMPTIONS

| | 31 March 2018 | 31 March 2017 | 31 March 2016 |
|------------------|---------------|---------------|---------------|
| | % per annum | % per annum | % per annum |
| Rate of discount | 1.51 | 1.06 | 2.29 |

The discount rates shown above are the equivalent single discount rates which, when used to discount the future recovery plan contributions due, would give the same results as using a full AA corporate bond yield curve to discount the same recovery plan contributions.

22. RETIREMENT BENEFITS (Continued)

Strathclyde Pension Fund

Some of the Associations employees belong to the Strathclyde Pension Fund which is administered by Glasgow City Council and is a defined benefit scheme. The assets of the scheme are held separately from those of the Association in investments under the overall supervision of the Fund Trustees. The most recent comprehensive actuarial valuation of the plan assets and the present value of the defined benefit obligation were carried out at 31 March 2018.

The employer's contribution to the SPF by the RSL for the year ended 31 March 2018 were £79,033(2017 - £75,688) at a contribution rate of 19.7% of pensionable salaries. The employer's contribution rate for the year ending 31 March 2018 has been set at 19.7%.

The principal assumptions used in the calculation of the valuation of the plan assets and the present value of the defined benefit obligation include:

| | 2018 | 2017 |
|--|----------------------------------|----------------------|
| Discount rate Future salary increases Future pension increases Proportion of employees opting for early retirement Post-retirement mortality | 2.7% 3.5% 2.3% - 1.5 | 2.7% 4.4% 2.4% |
| The average life expectancy for a pensioner retiring at 65 on the report | ting date is: | |

| | 2018 | 2017 |
|--------|-------|-------|
| | Years | Years |
| Male | 25.8 | 22.1 |
| Female | 23.7 | 23.6 |

The average life expectancy for an employee retiring at 65 that is aged 45 at the reporting date is:

| | 2018 | 2017 |
|--------|-------|-------|
| | Years | Years |
| Male | 21.7 | 24.8 |
| Female | 23.4 | 26.2 |

Amounts recognised in income and expenditure in respect of the defined benefit schemes are as follows:

| | 2018 | 2017 |
|--|-------|-------|
| | £'000 | £'000 |
| Current service cost | 139 | 90 |
| Net interest on the net defined benefit pension liability | 39 | 23 |
| Benefit changes, gain/(loss) on curtailment and gain/(loss) on settlement. | (74) | (76) |
| | 104 | 37 |
| | | |

22. RETIREMENT BENEFITS (Continued)

Property

Other assets

Total pension provision at 31 March

| Changes in the present value of the defined benefit obligation: | £'000 |
|--|--|
| Defined benefit obligation at 1 April Current service cost Interest cost Contributions by scheme participants Plan introductions, changes, curtailments and settlements Benefits paid Defined benefit obligation at 31 March | 4,559 139 125 25 (974) (5) 3,869 |
| Changes in the fair value of plan assets: | £'000 |
| Plan assets at 1 April Interest income Actuarial (losses)/gains Return on plan assets (excluding net interest on the defined benefit liability) Contributions by employer Contributions by scheme participants Benefits paid Plan assets at 31 March | 3,135 86 - 35 74 25 (5) 3,350 |
| Net provision at 31 March | 519 |
| The actual return on plan assets was £35,000 (2017: £90,000). | |
| The analysis of the scheme assets at the reporting date were as follows: Fair value of | acceta |
| 2018 | 2017 |
| Equity instruments 70% Debt instruments 18% | 73% 12% |

11%

100%

1%

10%

100%

1,210

5%

23. RELATED PARTY TRANSACTIONS

Committee of Management members are also tenants of the Association. Their tenancies are on normal commercial terms. During the year £57,195 (2017; £62,832) of rent was receivable from these tenant members. At the year-end there were £3,735 (2017: £3,226) of rent arrears due from these tenant members.

During the year we charged £234,268 in rent and management charges (2017: £235,078) to our subsidiary New Gorbals Property Management. NGPM was incorporated in January 2016 primarily for the letting of mid-market rented properties. At 31st March 2018 £62,618 (2017: £279,582) was due from the subsidiary in group debtors.

24. CONTINGENT LIABILITIES

Communities Scotland Stock Transfer

Various financial provisions were incorporated in the legal documentation when the Association acquired housing stock from Communities Scotland in 2002. The Association is required to account for major repair, capital expenditure and sales of properties under the Right to Buy legislation. At 31 March 2018, the Association had not breached these provisions.

Housing Association Grant allocated to components (as detailed in Note 3) that have subsequently been replaced by the Association are recognised in the Statement of Comprehensive Income, with the cost of the replacement and any additional funding for this replacement being capitalised. The recycled grant recognised in the Statement of Comprehensive Income at 31 March 2018 was £nil (2017: £nil).

At 31 March 2018, the Association had no other contingent liabilities (2017 - £nil).

25. COMMITMENTS UNDER OPERATING LEASE

At 31 March 2018 total future minimum lease payments under non-cancellable operating leases are set out below.

| | 2 | 2018 | | 017 |
|---|--------------------|------------------|--------------------|-------------------|
| | Land and buildings | Other Items | Land and buildings | Other Items |
| Amounts due: -Within 1 year Within 2 to 5 years | 5,000 - | 66,743 38,930 | 7,000 | 66,743 105,676 |
| | 5,000 | 105,673 | 7,000 | 172,419 |